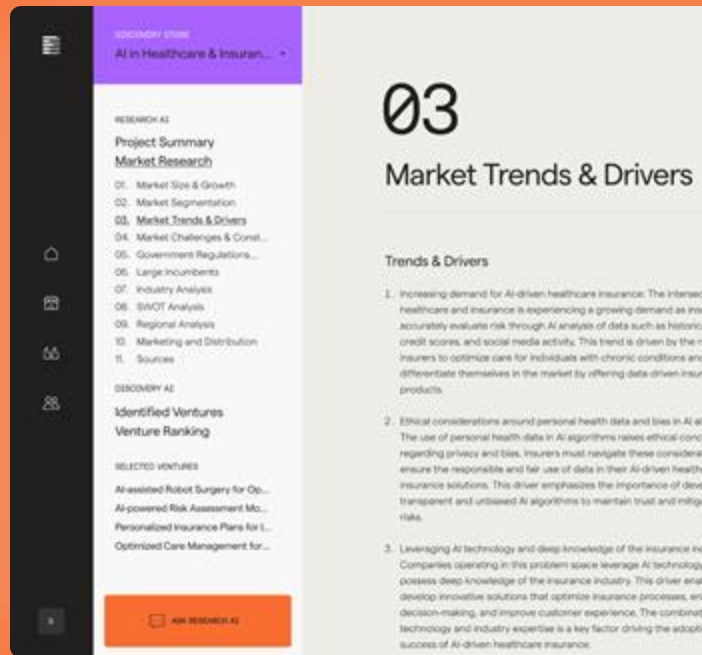




HELLO WORLD

# Harnessing the Power of AI to Transform Corporate Innovation

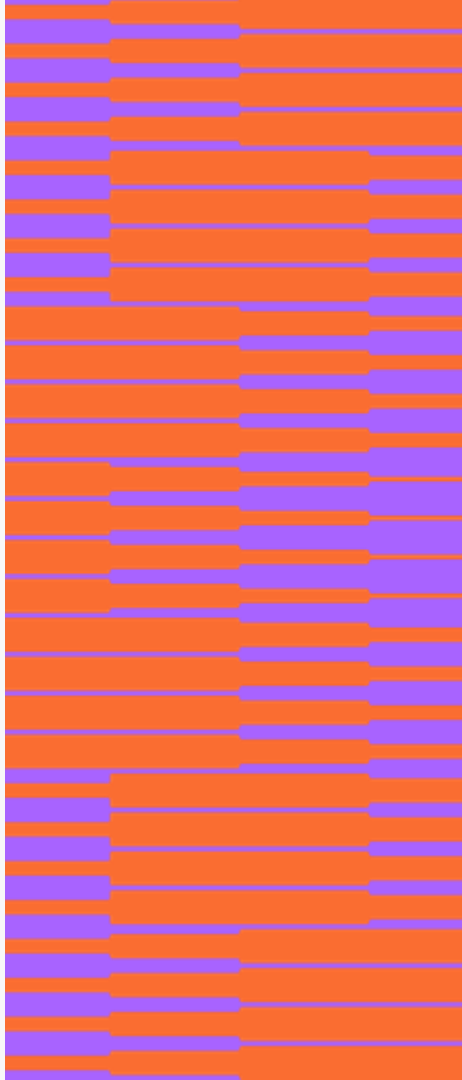
BUILT BY U+ WITH 14 YEARS OF TRUSTED EXPERIENCE, RELIED UPON BY:





AGENDA

U+



# GenAI Enters the Stage



PROMPT ENGINEERING

Optimizing for the output you want without changing the model

FINE-TUNING

Re-training the model to give you outputs in the format you want

RETRIEVAL - AUGMENTED - GENERATION  
(RAG), EMBEDDINGS + VECTOR DATABASES

Providing the model with additional knowledge it was not trained on

AGENTS

The model prompts itself, keeps memory and can use tools

(e.g. browsing, coding)



BRAIN → COMPUTER

INDUSTRIAL REVOLUTION

Replacing  
Muscle Power  
with  
Mechanical  
Power

AI REVOLUTION

Replacing  
Brain Power  
with  
Computer  
Power

U+



# Every step-by-step professional services process will be automated.

PROFESSIONAL SERVICES / VENTURE BUILDERS



5 months

FIFTHROW



2 weeks



AGENDA

U+

# GenAI Venture Building

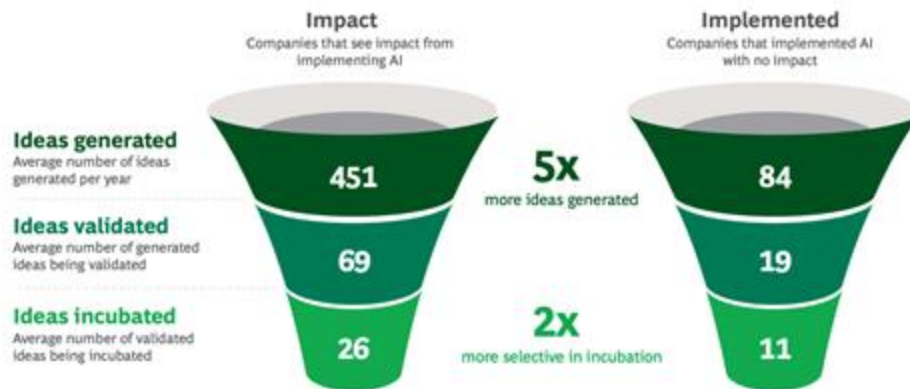
(The rise of Vertical AI)



THE RESULTS ARE ALREADY IN

The most innovative companies are implementing AI and seeing 5x larger funnel of venture ideas and are 2x more selective in their choices.

BCG, [Reaching New Heights in Uncertain Times, 2023](#)



Sources: BCG Global Innovation Survey 2023; BCG analysis.

Note: n = 1,023 for global respondents.



## Research AI

Explore any opportunity space, discover trends, challenges...



## Discovery AI

Get viable, testable ventures based on public and private data.



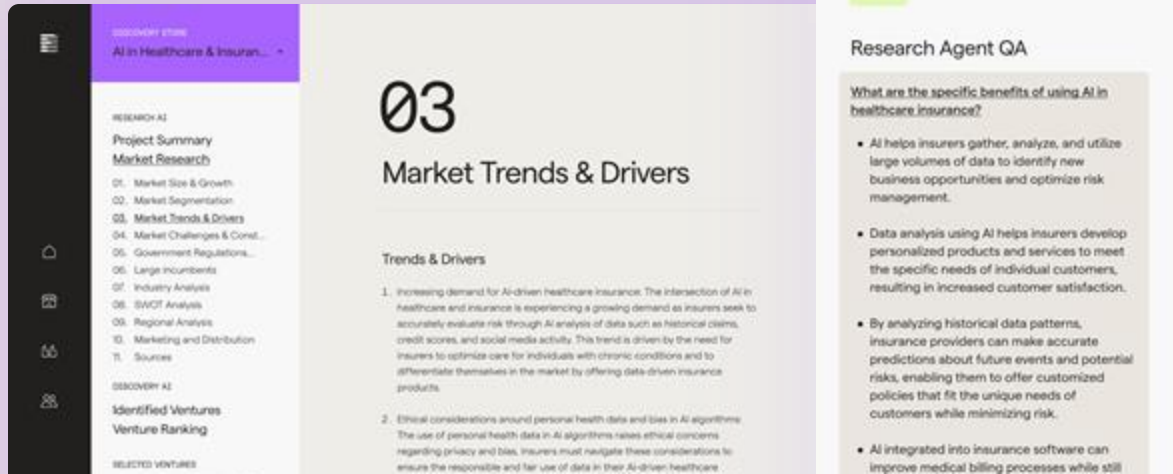
## Market Test AI

Smoke testing at scale delivering market signals in a matter of days.



## Talent Matching

Find the best talent for delivery of your venture.







# Automated Market Research in 30 minutes

Explore any opportunity space, discover trends, challenges, existing startups and VCs and get access to hundreds of relevant sources within minutes.

## TRANSPARENCY

All sources are preserved and fully referenced so that you can dig deeper into aspects of interest

## PRIVATE DATA

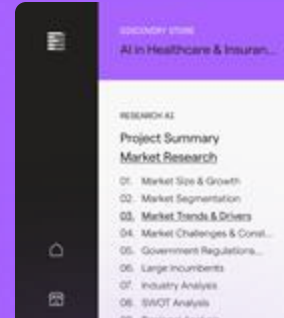
Add private data to enrich the research and discover better-aligned solutions

## ASK RESEARCH AI

Ask any question you want and the answer will be synthesized from 200-400 sources the AI found in the first step

## STANDARD STRUCTURE

Market sizing, Trends, Segmentation, Challenges, and Drivers...



## Research Agent QA

What are the specific benefits of using AI in healthcare insurance?

- AI helps insurers gather, analyze, and utilize large volumes of data to identify new business opportunities and optimize risk management.
- Data analysis using AI helps insurers develop personalized products and services to meet the specific needs of individual customers, resulting in increased customer satisfaction.
- By analyzing historical data patterns, insurance providers can make accurate predictions about future events and potential risks, enabling them to offer customized policies that fit the unique needs of customers while minimizing risk.

# 03

## Market Trends & Drivers

### Trends & Drivers

1. Increasing demand for AI-driven healthcare insurance: The intersection of healthcare and insurance is experiencing a growing demand as individuals seek more accurate risk evaluation through AI analysis of data such as health records, credit scores, and social media activity. This trend is driven by the need for insurers to optimize care for individuals with chronic conditions and differentiate themselves in the market by offering data-driven insurance products.
2. Ethical considerations around personal health data and bias in AI: The use of personal health data in AI algorithms raises ethical concerns regarding privacy and bias. Insurers must navigate these concerns to ensure the responsible and fair use of data in their AI-driven health insurance solutions. This driver emphasizes the importance of developing transparent and unbiased AI algorithms to maintain trust and mitigate risks.
3. Leveraging AI technology and deep knowledge of the insurance industry: Companies operating in this problem space leverage AI technology to gain deep knowledge of the insurance industry. This driver enables the development of innovative solutions that optimize insurance processes, enhance decision-making, and improve customer experience. The combination of AI technology and industry expertise is a key factor driving the adoption and success of AI-driven healthcare insurance.





# Automated Design Thinking

Venture Ideation, Ranking, Simulation & Enrichment – get viable, testable new business ventures based on public and private data.

## RELEVANT IDEAS

Utilizing 14 ideation methods, such as Design Thinking and GV Design Sprint...

## AUTOMATED RANKING

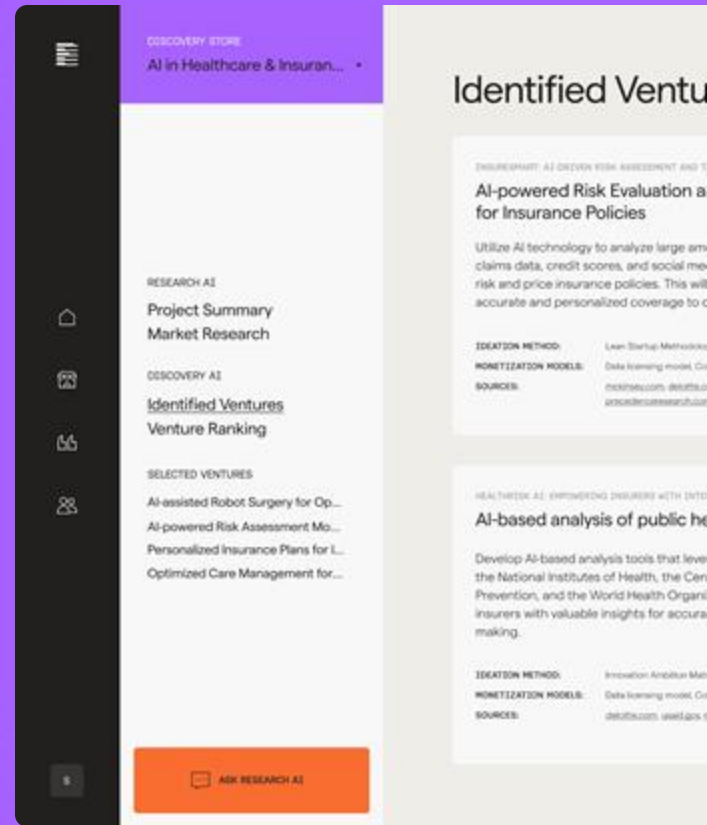
Ventures ranked on market size, growth, and alignment with strategy and assets.

## SOLUTION INSIGHTS

Selected ventures include detailed strategies, justifications, features, positioning, and differentiation.

## WHITE-SPACE ANALYSIS

Evaluating solutions through white-space analysis, matching value propositions with company capabilities





# Landing Page Smoke Tests ready in 30s

Smoke testing or enablement of customer interviews at scale delivering user feedback in days instead of months.

## FOR B2C AND B2B

B2C favors smoke testing with landing pages, while pitch decks and customer interviews are more suitable for B2B.

## MULTIVARIATE TESTING

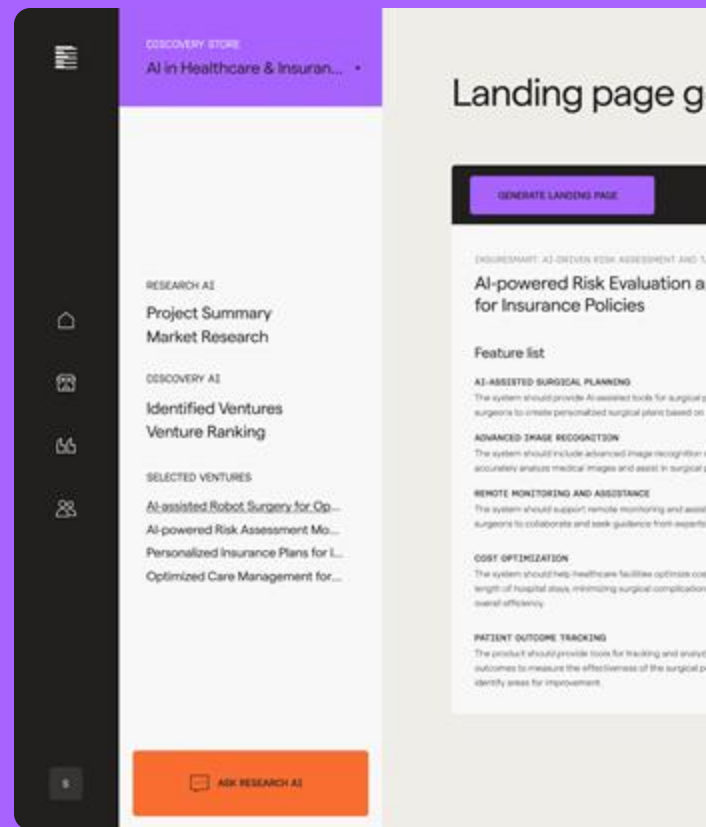
AI-driven creation of varied microsites to test and adjust value propositions

## BUSINESS CASE CREATION

Automated feature exploration and packaging for testing, based on research, simulations, and white-space analysis.

## HUMAN CHECK & AD SETUP

Review of AI-created landing pages and specialist-managed ad setup and monitoring





# Find the best talent for delivery of you

When discovery and testing of ventures is solved at scale, delivery talent becomes the bottleneck. We solve that.

## DELIVERY EXPERT MATCHING

Teams of skilled professionals are matched to each venture, ensuring a swift and efficient start to project execution.

## GLOBAL TALENT POOL

Leverage worldwide talent for unparalleled insights and skills in any industry, enhancing your venture's global potential.

## EXPERT INTERVIEWS

Direct matching of experts to AI-generated solutions, facilitating in-depth interviews for comprehensive insights



## Expert profile



Jan Beránek

FIFTHROW CEO, SAN FRANCISCO

Founder and CEO of U+ Digital Ventures and FifthRow, and a GP at U+NOVA, Jan has a track record in digital innovation, leading to over 120 successful business launches and the creation of \$2 billion in value, with a focus on AI-integrated platforms and technology-agnostic investment funds.

### EXPERIENCE

#### U+ Digital Ventures

14 yrs 4 mos

FifthRow CEO (Mar 2023 - Present)

U+Nova (Apr 2023 - Present)

Founder, Group CEO (Oct 2009 - Present)

#### Google for Startups

6 yrs 9 mos

Product Mentor (July 2017 - Present)

Lead Product Mentor for CEE

(Apr 2023 - Present - 10 mos)

INTERVIEW JAN

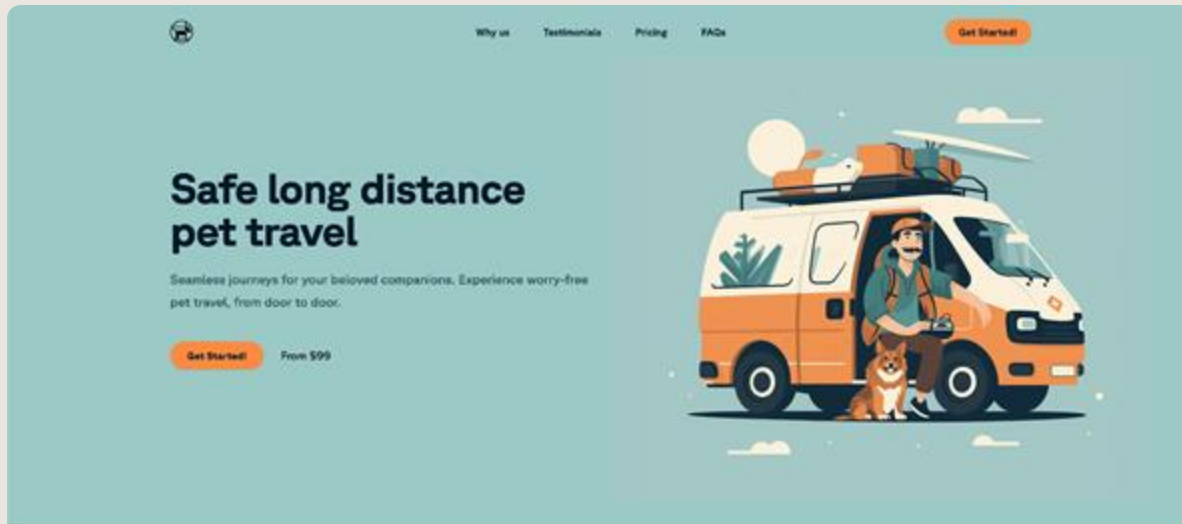


# Market Test AI

Creates marketing materials and microsites, tracks user data to refine strategies, and validates potential for scaling.

MARKET TEST EXAMPLE

U+



## Why Choose PetWay Express?



### Safety First

Dedicated to the safety and comfort of your pets throughout their journey.



### Nationwide Network

Access to a wide network of pet-friendly accommodations and services.



### Hassle-Free Travel

We handle all the details, from health documentation to boarding arrangements.



### Personalized Itineraries

Custom travel plans tailored to meet the unique needs of your pet.

FEB 22 - MAR 22

\$2

CPC

134

SIGNUPS

\$122

1

TOTAL AD COST

\$9

SIGNUP CAC

# Some of our stats since November 2023:

497

PROJECTS RUN

8,256

VIABLE IDEAS IDENTIFIED  
AS POTENTIAL VENTURES

7,017

AI PERSONAS CREATED AND  
SIMULATED INTERVIEWS

115,994

SOURCES PROCESSED FOR  
INSIGHTS

≈ \$220M

IN PROFESSIONAL SERVICES SAVINGS

U+



AGENDA

U+

# What it Takes to Build Value, and What Hasn't Worked



## PROMPT ENGINEERING

Optimizing for the output you want without changing the model

## FINE-TUNING

Re-training the model to give you outputs in the format you want

RETRIEVAL-AUGMENTED-GENERATION  
(RAG), EMBEDDINGS + VECTOR DATABASES

Providing the model with additional knowledge it was not trained on

## AGENTS

The model prompts itself, keeps memory and can use tools

(e.g. browsing, coding)





ChatGPT  
Prompt Engineering  
Complex Prompt Engineering  
RAG  
Agents  
Orchestration

LADDER

=Engineering Problem

U+



# Business Value Creation:

## Human Capital Management



## Engineering Challenge



# Generalist Engineering Challenge Requiring 2 Skill sets:

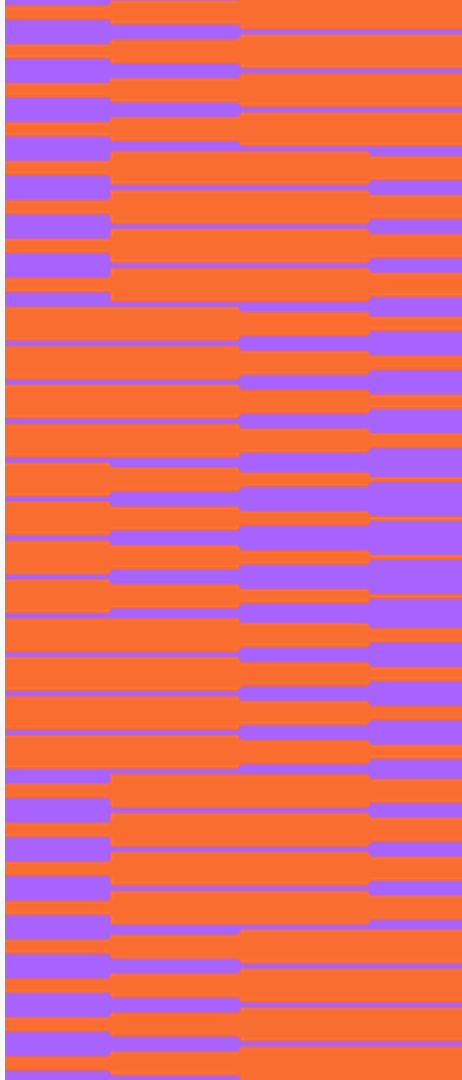
Developer

Subject-Matter  
Expert

PPPT

AGENDA

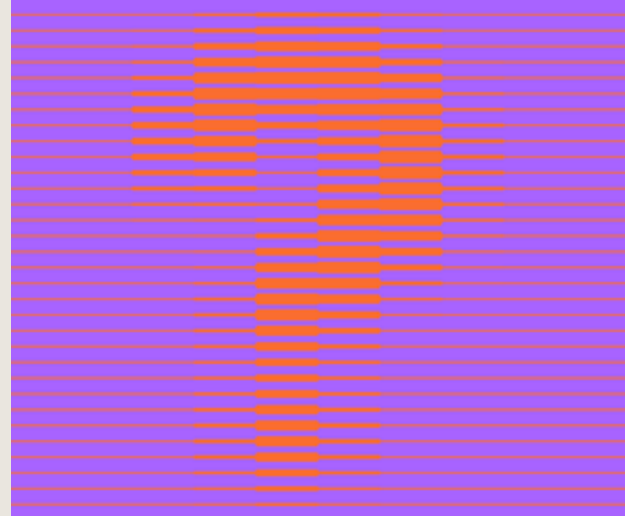
U+



Org charts fun



# Who Leads AI?



GLOSSARY

IT leads AI?

Innovation  
Leads AI?

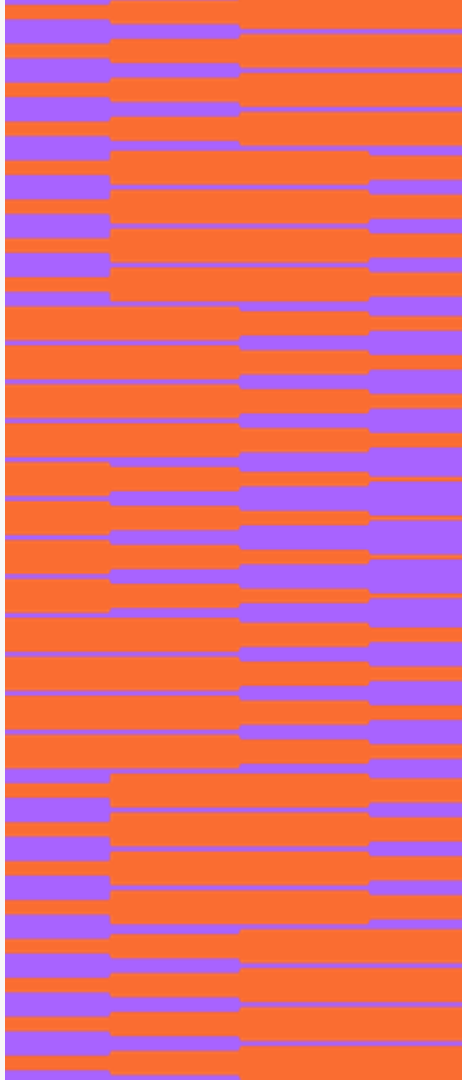
Business Units  
Lead AI?

U+



AGENDA

U+



# How to become an AI-native team



2023

U+

# The most important questions to ask:

- Does creating business value require our proprietary data?
- How do we capture, build and iterate the our internal customers journeys?
- Do we have people with the right generalist skill set available?
- Are there already Vertical AI platforms available that capture our customer journeys?
- (discussion)...?



Is an existing innovation vertical AI

U+

Can help with building your own



2023

Jan  
Beránek  
[jan@u.plus](mailto:jan@u.plus)  
[fifthrow.com](http://fifthrow.com)

U+

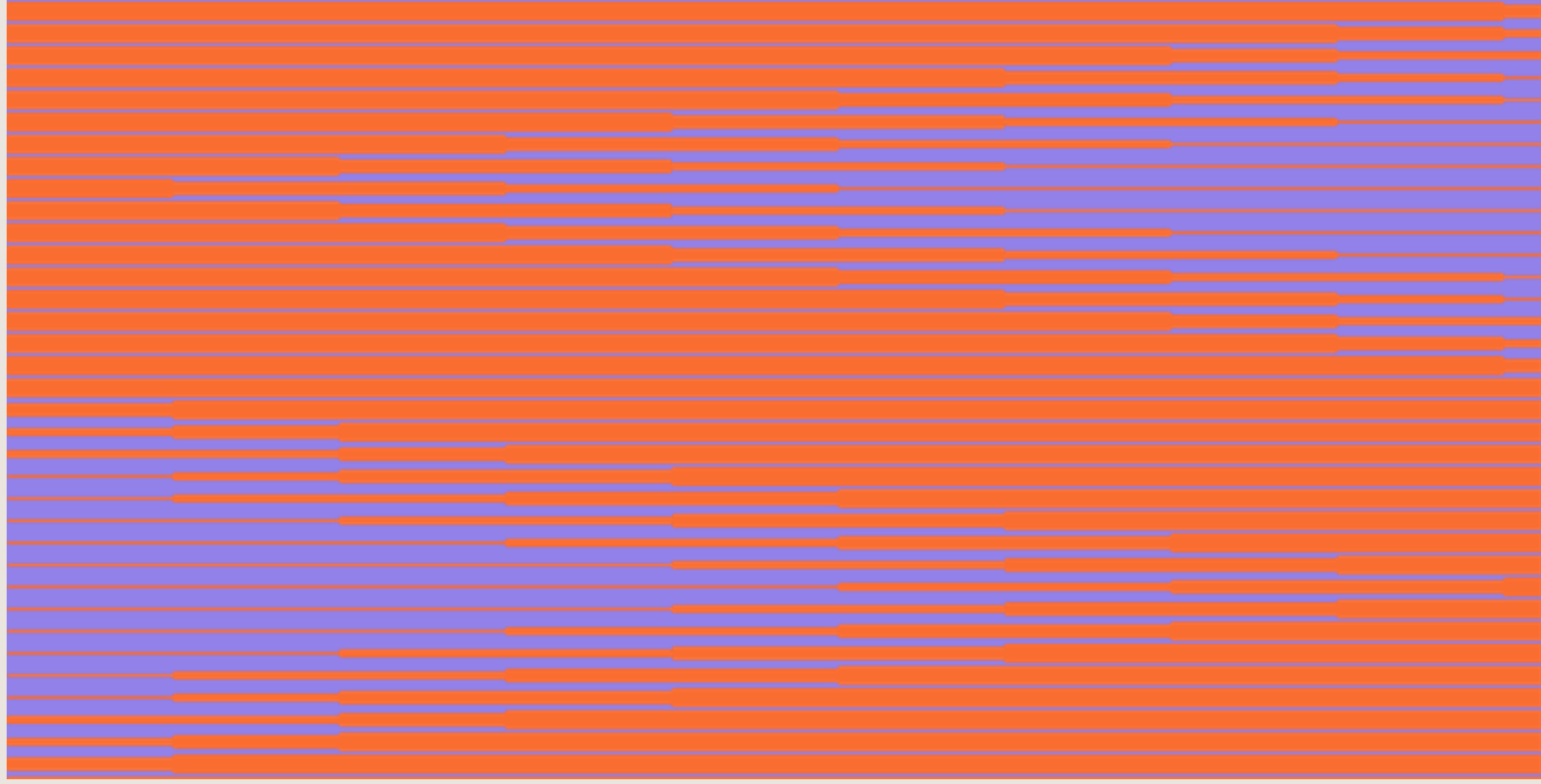
Book a demo /  
Let's Chat





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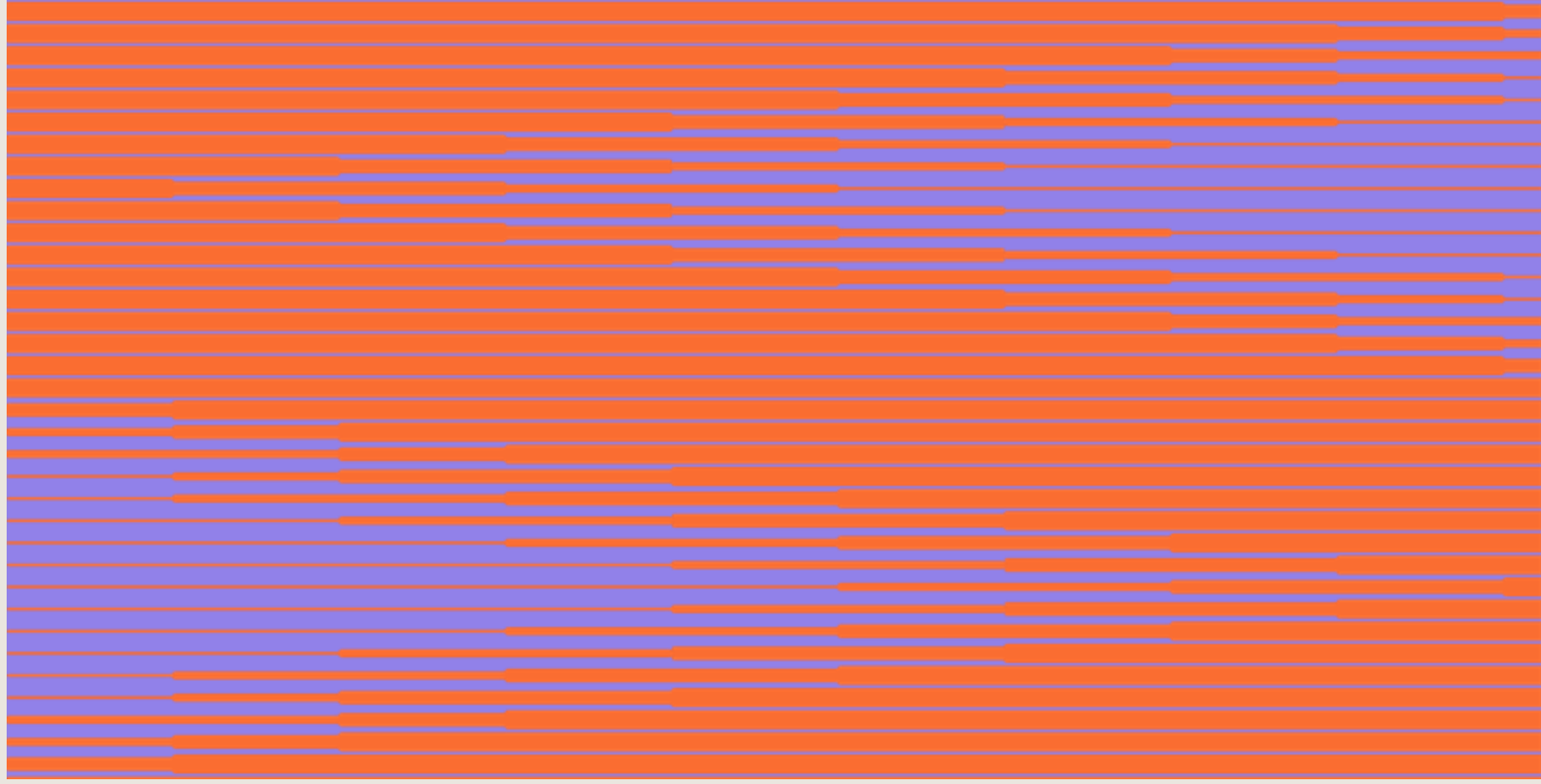


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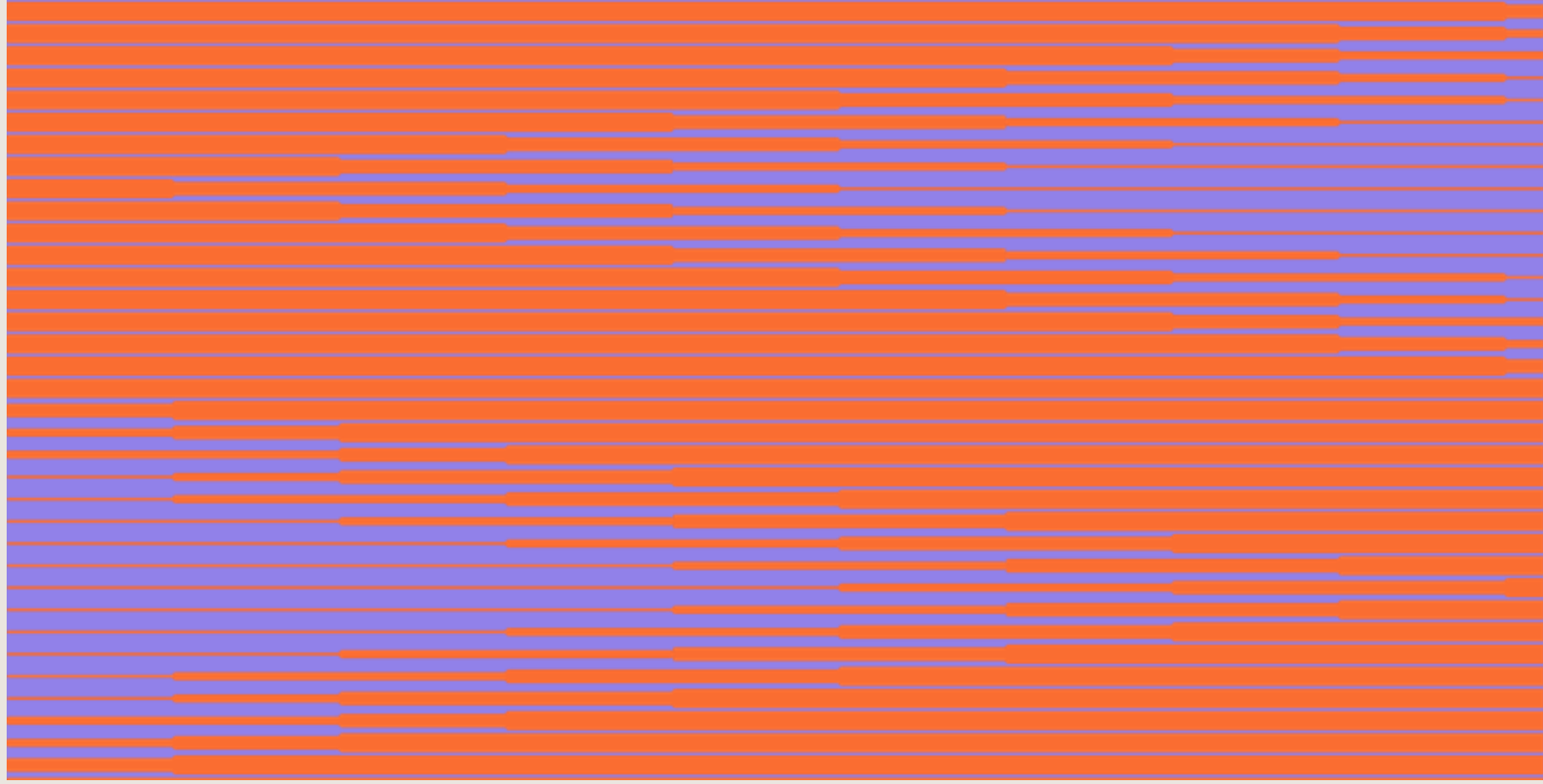


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SUBSCRIPTION VALUE



# 10x your team's ROI

We create actionable, data-backed business concepts in days, not months.

## Example Price Comparison Project Cost of: Research to Viable Venture

MANAGEMENT CONSULTANTS



\$1,000,000+

VENTURE BUILDERS



~\$500,000

FIFTHROW FOR A YEAR



\$360,000

FIFTHROW



\$30,000/month

Unlimited Users  
Unlimited Projects  
Unlimited Usage

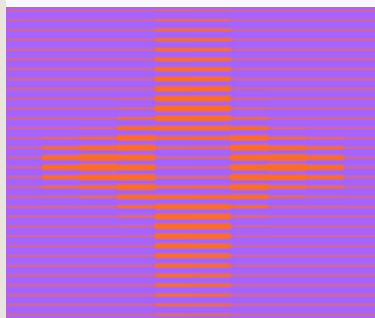


# FifthRow Applications

APPLICATIONS

## Find & Test Ventures

From research and automated ideation to a pitch deck, expert interviews and a smoke testing microsite in a day. Rinse & repeat.



FTEs Saved

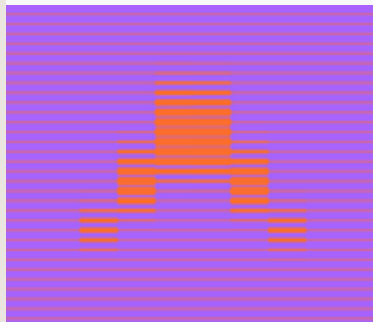
5

Timing

4-8 wks

## Ideation Sprint

Deploy the power of AI to significantly speed up an ideation sprint with the power of data-driven innovation.



FTEs Saved

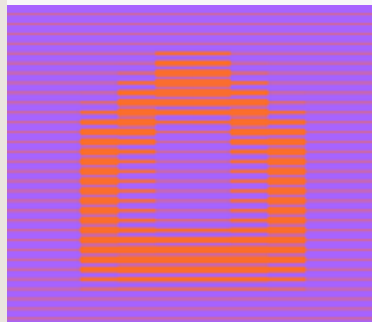
5

Timing

4 wks

## AI Venture Studio

Deploy the whole platform to predictably launch multiple data-driven ventures at scale and match the best people to build them.



FTEs Saved

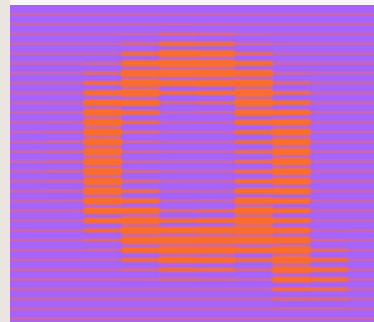
12

Timing

Ongoing

## Market Exploration

Get insights into any market you want with the Research AI. The AI Agent will help ask follow-up questions to get deeper insights.



FTEs Saved

2

Timing

2 hours





Built by U+ with 14 years of trusted experience, relied upon by:

CUSTOMERS



*FifthRow has upped the ante by turning venture studio into an AI-powered process. This will forever change the game.*

Esther Eller, Former Techstars Studio Director

*Having worked in Corporate Innovation, Strategy, & Investments over the years, FifthRow platform is a godsend for early investigative work. I have used the platform myself and it's fantastic!*

Kartikay Chaudhry, Senior Manager for New Ventures, QCells

*FifthRow will drive an efficiency differentiation for our venture studio, and for each of our portfolio companies, working smarter and increasing output.*

Garrett Viggers, CEO at Zoë Foundry



# FAQs

FAQS



## HOW IS MY DATA PROTECTED?

FifthRow ensures top-tier data security and privacy. Your data is stored in an isolated AWS instance, separate from others, preventing information cross-contamination. We strictly comply with SOC2 and GDPR, never resell your data, and maintain high-security standards to protect your innovation operations.

## WHAT ABOUT HALLUCINATIONS?

FifthRow addresses AI inaccuracies by grounding every project in extensive data analysis from 200-400 varied sources, ensuring accuracy and relevance. Our human-in-the-loop system further checks AI outputs, significantly reducing errors and ensuring the reliability of the information provided for your strategic decisions.

## WHAT DO YOU NEED TO START?

The starting point with FifthRow is flexible. You can begin by simply indicating a broad market space you're interested in, or by providing a more detailed intake information such as specific problems, target geographies, target audience details, and any relevant company strategies or assets. Alternatively, we can also start from an existing internal idea and enrich it based with relevant market data.

## WHICH INDUSTRIES CAN FIFTHROW BE USED IN

FifthRow is designed to provide relevant insights and viable solutions in any industry or market space.