

Position Summary

Citi Ventures' mission is to drive customer-focused innovation and cultural transformation that delivers new growth and value for Citi. The team is comprised of 24 professionals with the diverse experiences and skill sets needed to help establish Citi as an innovation leader. Citi Ventures is headquartered in Silicon Valley with offices in New York.

The Innovation Network team is responsible for building the internal and external ecosystem that enables Citi's innovation efforts to thrive and scale. A key initiative of this team is 'LabLink,' charged with amplifying and accelerating the work being done by Citi's innovation labs today. Specifically, this team supports Citi's global lab network by:

- funding and managing a portfolio of high potential growth opportunities for the firm
- providing access to emerging and best-in-class technologies, capabilities, tools and methodologies
- curating and distributing competitive intelligence and domain expertise
- removing barriers to innovation at the enterprise level
- cultivating and engaging a partner ecosystem
- promoting network collaboration and connectivity

We are seeking a highly motivated self-starter to work within the Citi Ventures Innovation Network team to lead and continue to evolve the LabLink initiative with the global lab network. This position reports to the Managing Director and Head of Innovation Network.

Key responsibilities

- Develop the Global Lab Network as an innovation growth factory for Citi
- Be the primary driver of the Global Lab Network development and evolution, ensuring that we are continually advancing on both our strategic and tactical objectives as well as maintaining and deepening our engagement with the lab heads.
- Demonstrate the unique value of LabLink by making sure we execute on our agreed "network portfolios." Be proactive in working with the Network Portfolio leads to ensure that the appropriate ideation, prioritization and execution is happening.
- Optimize Citi's innovation investments through portfolio management.
- Continue to evolve the lab network strategy, with an initial focus on building out our internal ecosystem in a smart and measured way, but also staying abreast of best practices for innovation labs externally.
- Be a lead contributor and partner in establishing a robust performance tracking system for LabLink that is part of an overall governance model.
- Ensure we are bringing content and domain expertise to the lab network via domain meetings, Citi Ventures colleagues and content, thought leaders, etc.
- Contribute to general Citi Ventures projects that require collaboration

Qualifications

Business and Technical requirements

- 15+ years of experience in corporate innovation, labs, strategic partnering, ecosystem development and programs
- Bachelor's Degree required, MBA or advanced degree preferred
- Demonstrated ability to define and execute a corporate innovation strategy and framework
- Demonstrated ability to design and implement programs that inspire and engage the target segments in a meaningful way
- Excellent verbal and written communication, interpersonal, collaboration and influencing skills
- International work experience strongly preferred

Key competencies

- A passion for advancing a corporate innovation agenda
- Working knowledge and experience with best practices in driving corporate innovation
- Experience working with academia to inform and contribute to corporate innovation objectives
- Experience in Innovation training and best practices
- Strategic systems and/or platform thinker
- Ability to negotiate partner agreements and manage contractors, agencies or other third parties
- Ability to work effectively with senior leaders and drive critical strategic initiatives that require deep partnerships with key stakeholders
- Capable of creative, independent thinking; will go beyond the obvious to find solutions
- Enhances team camaraderie; actively teaches, coaches talent and grows the team members skills and capabilities
- Demonstrates optimism and agility in adjusting to new and emerging opportunities and challenges
- Can handle multiple demands and work under pressure

Travel requirements: Travel will be required, ~25-30% domestically and abroad

Location: Palo Alto