



Innovation Strategy

WPS

April 14, 2014

Innovation project measurement has three steps: Plan, Test, and Report

Plan

- Set scope of innovation project
 - Determine the goals of the project and define “success” for the roll out
 - Finalize testing plan and strategy for data collection
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Test

- Leverage a combination of focus groups, user feedback, and site observations to measure usage and collect user opinions
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Report

- Share results with stakeholders and WPS leadership
- Document formal recommendations and findings, including whether investment is worth further implementation

The Innovation team should leverage a combination of all three testing options during each pilot program

	Testing Options		
Plan	Surveys	Site Observations	Focus Groups
Test	<ul style="list-style-type: none">• Keep it short and simple• Provide open text fields for open-ended user feedback• Utilize different format options at the same time• Remember, a comment box or sticky wall can be easier than QR codes or online surveys	<ul style="list-style-type: none">• Create symbol “code” that allows for quick documentation of how people use space• Set duration of observation to match need• Avoid influencing feedback• Potential to automate with cameras or motion sensors	<ul style="list-style-type: none">• Focus groups should always be held after end of testing phase, regardless the size of the project• Allows for comparison between actual use and perceived use of the space
Report			

Testing methods should be flexible based on the size of spaces piloted



Testing Space Sizes

Small (<\$.1M)

- Pilots of single offices or conference rooms
- User feedback should be collected through mandatory surveys and a concluding focus group
- Site observations optional; consider using a partner (e.g. admin) to take notes on space

Medium (\$.1-\$0.5M)

- Pilots of several small rooms or meeting areas
- User feedback should be collected through optional surveys, comment boxes, and a concluding focus group
- Site observations can be short visits at random intervals
- Identify LOB client “champions” that will get associates excited about space and motivate participation
- Consider incentivizing

Large (>\$.5M)

- Multi-site test or large meetings spaces (e.g. The Zone)
- User feedback should be collected through optional surveys, comment boxes, and a concluding focus group
- Site observations can be a combination of short visits at random intervals and longer “sit-in” sessions
- Consider publicizing in WPS Communications
- Consider incentivizing

Next Steps

- **Develop “key” for future site observations**
- **Engage Communications team to develop strategy for “Large” projects**